



Earning Money with Direct Rebates Is Easy as 1-2-3

As long as you've got HomeSphere by your side.

1. What is a direct rebate?

Direct rebates are an opportunity for builders to earn some serious cash back directly from a manufacturer for the products you use. For a builder to qualify, you need to use a large volume of products each year in your projects. So, basically, they're reserved for a special few, i.e. builders like you.

2. How do you earn them?

You sign an agreement with a building product manufacturer — and that's where we come in. We do the heavy lifting and connect you to the right contact at a manufacturer to negotiate your direct rebates. Then, we lessen your load by providing the administration and management of those rebates.

Our specialists are your direct rebate support team. After you subscribe to our program, we'll onboard you and help you maximize your earnings by offering suggestions based on your product usage, so you're set to negotiate your direct rebate agreements. (Don't worry, we'll coach you on the process.)

What's in it for manufacturers? By having a direct rebate relationship with you, they gain insight into their supply chain and know where their product ends up once it leaves the warehouse — a rarity in the manufacturing world. Best of all, you don't need to change where you purchase your building products, and you can continue to work with your regular contractors. All that changes is how much you're earning in rebates.

3. How do you collect rebate earnings?

We made it easy and designed a simple tool called My HomeSphere® Direct. You can upload your closings quickly and easily, then track when your claims are approved and when your check is on its way to you.

"We had given up on direct rebates because negotiations were time consuming and unproductive. HomeSphere's team is helping us to pursue direct rebate agreements again... We're already starting to see success, and we expect that tracking it all in My HomeSphere Direct is going to be as simple as we've come to expect with HomeSphere."

– Laura McLean, construction training and implementation manager, AMCAL

Interested? Schedule an intro
call with our rebate specialists.

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