

### 3 WAYS HOMESPHERE MAKES DIRECT REBATES EASY

Direct rebates can help offset the rising cost of materials and contribute to the total rebate earnings you deserve. We're aware of the roadblocks to getting started with going direct and that's why we're here to help in three simple ways.



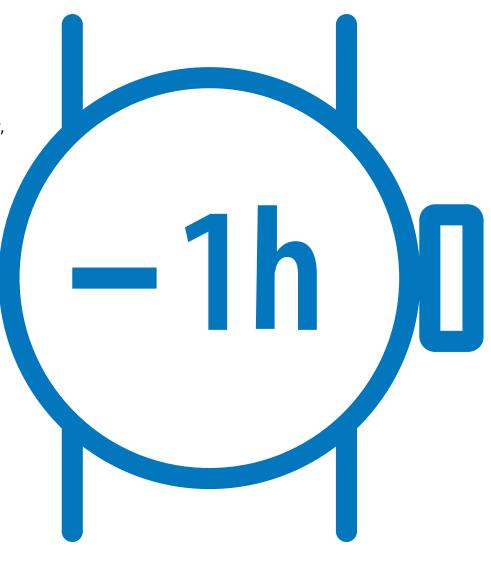
## #1 Save you time and resources.

Let us do the heavy lifting — HomeSphere will support you through the process from start to finish.

First, we'll determine how to best maximize your rebate earnings across all product categories. If you have direct rebates currently, we'll help you add more rebates to them. If you don't have any direct rebates yet, we're here to show you the ropes and offer support. In order to maximize your total rebate earnings, your perfect rebate regimen will likely include the right mix of the HomeSphere Rebate Program in addition to direct rebates.

Then, we'll get you in touch with the correct contacts at the manufacturers you're interested in for direct — all while we continue to provide you support services.

Once you've negotiated a direct contract, we'll be there to help manage at every step through your rebate payout.



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# #2 Keep you organized on the details.

Keep track of all the details you need to help qualify for a rebate payout in one spot with My HomeSphere®, our easy-to-use platform that's available anytime, anywhere.

Using My HomeSphere® Direct, you'll be able to quickly see your contract details, when your next direct rebate check is expected and more.

Our direct rebate management team will also help you stay on top of contract requirements, so you don't miss out on rebate dollars and important details like when your contract is set to expire.



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## #3 Get you started quickly.

In addition to helping organize your existing contracts and supporting you in negotiations with the manufacturers of your choice, you'll also gain access to HomeSphere's Direct Rebate Marketplace.

Our marketplace shows you which manufacturers have already indicated to HomeSphere that they're interested in negotiating with our builders.

That means it's even easier to get started, helping you to more quickly establish direct rebate relationships.

Find out who's already signed up to be featured in our Direct Rebate Marketplace by contacting our team today.

#### What do you stand to earn with direct rebates?

By incorporating direct rebates into your comprehensive rebate plan, you could earn up to \$500 per unit. Building 600 units? That's an easy \$300,000!

Get in touch with us for a quick 10 minute discovery call.

**PICK A TIME** 

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