

For More Information, Press Only:

Stuart Hanson, Hanson Communications
ph. 253.677.5337 | shanson@Hanson-Comm.com



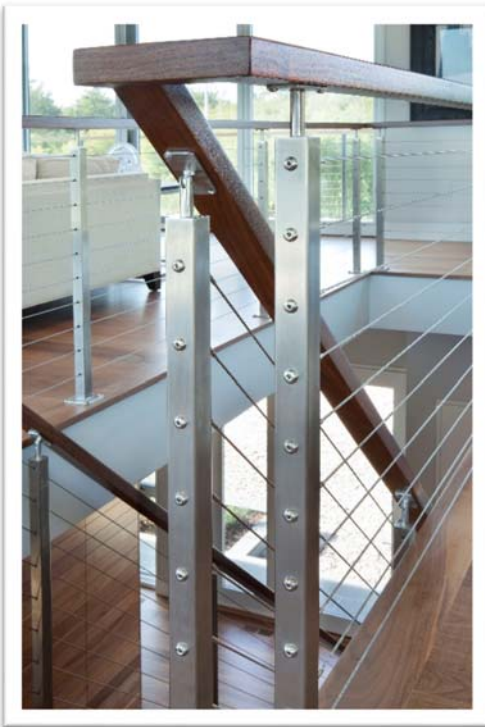
Upscale Indoor/Outdoor Railing System Smartly Unifies West Hampton ‘Hurricane Sandy’ Renovation

The Scenario.

Hurricane Sandy, unofficially known as “Superstorm Sandy”, became the largest Atlantic hurricane on record with winds spanning 1,100 miles and eventually becoming a ‘Category Three’ storm at its peak intensity in the most destructive hurricane of 2012. And for one upstate New York family of five – the aftermath meant total rebuilding of their beloved five bedroom, 5000 square foot West Hampton vacation home including the roof, exterior and interior – literally all the way down to the studs within the home’s existing footprint. Surprisingly, it was the stainless steel railing system utilized throughout the residence – both the inside stairway and huge second-story exterior decking area – that really pulled the entire

project together into a unified collection of living spaces...all while keeping an strict eye on their overall budget.

The Solution.



“The entire project was a constant balancing act between aesthetics and price as the homeowners wanted a very clean, modern look overall but the renovation was so extensive we had to be very mindful of each choice along the way,” said William Petrone, Principal of William Petrone Architects.

“And we kept our collective discriminating eyes on those factors when it came down to the numerous product choices – from the choice of decking and flooring to railings.” In this particular case, the homeowners selected the Rainier Cable Railing system from AGS Stainless featuring a wooden hand rail atop the stainless steel infill cabling after doing extensive Internet research on the railing category.

“We had little-to-no experience with railings until this project but couldn’t be happier with the outcome as their elegance really ties the entire project together and makes it pop,” explains Chris Marsch, Partner at Coastal Management. “And the instructions and components were spot-on for a quick, painless installation – I wish all aspects of this project went as quick and easy.”

From a budgetary standpoint, the areas requiring railings were quite extensive as well – with one interior stairway and most notably – the huge second-story balcony with upscale ipe decking showcasing expansive views of Long Island sound so a sleek and modern-looking yet budget-friendly railing product was needed. Rainier cable railing system from AGS Stainless was the ideal solution. Sometimes considered a secondary design element, the renovation nicely exemplifies how railing systems should be anything but an afterthought as they subtly merged the spaces together towards an elegant and harmonious overall look for the Ford family. Rainier is part of the Clearview® line of stainless steel railing systems that is well-revered throughout the industry, and can be accompanied with wide array of options

including: numerous top rail and post mounting styles, powder coating and even tempered glass infill – for a fully-customized look at an affordable cost. “The outdoor living space here was a large area of the home, it needed great-looking railings that didn’t break their budget so Rainier literally fit the bill,” explains Kevin T. Harris, Director of Sales & Marketing at AGS Stainless. “Each Rainier railing system is designed with CAD and prefabricated at our factory located in the Pacific Northwest so every individual nut, bolt and handrail fitting is just right – greatly reducing the labor expense normally associated with traditional custom-fabricated railing systems.”



With AGS Stainless, the overall design process is straightforward and simple: sketches and approximate dimensions are submitted where CAD drawings and all details of the railing system are created by a member of the design team. Then, an AGS railing expert works directly with the homeowner/contractor to make certain every detail is just right – and to ensure prompt delivery with attentive service.

The Result.

Since project completion in early 2014, the railing system has held up both inside and out – from the weather elements to everyday wear-and-tear from the younger family members. “I really like how well designed and elegant-looking the railing systems turned out on this project,” added Petrone. “Since the stairway is used on a daily basis, it’s a highly ‘visually scrutinized’ design element – so the fact they have a luxurious look that can stand alongside other high-end indoor features and they have the durability to withstand the salt air of the nearby Atlantic ocean – they really were a home run!”

Project Details:

Project Name: Ford House

Location: West Hampton, New York

Railing Products: Rainier Cable Rail System from AGS Stainless – featuring top mount stainless steel posts with stem reducers and wood top rail (www.AGSstainless.com – 888-842-9492)

Architect: William Petrone Architect (www.wcparchitect.com)

Builder: Coastal Management, LLC (www.BuildCoastal.com)

Photography: Christopher Gallo Photography (www.chrisgallophoto.com)

About AGS Stainless:

AGS Stainless Inc., (AGS) manufactures the Clearview® line of Railing Systems. Stainless steel railing systems is ALL WE DO and we are the unequivocal leader in the industry. With their innovative component-based design and all-stainless steel construction, Clearview® railings eliminate the need for any on-site welding or cutting of posts or top rail. Our design department generates CAD (computer-aided design) documents for each railing project insuring precise, project-specific fabrication. Your railing system is made to order to the highest quality standards; and delivered to you ready-to-be-installed, with a few simple hand tools. We offer stainless steel components in either high-quality grade A304 or marine grade A316. Our infill options are stainless steel cable, stainless steel horizontal bar, tempered glass and specialty infill panels. For more information, visit: www.AGSstainless.com or call 888-842-9492.

MEDIA: *To download hi-resolution images of AGS Stainless railing systems, visit: [AGS Media Site](#)*