



BRI[®] REBATE PROGRAM

FOR MULTI-FAMILY BUILDERS

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MAXIMIZE YOUR REBATE POTENTIAL

HomeSphere provides multi-family builders with immediate access to key contacts at some of the largest national building product brands. For HomeSphere multi-family builders, exclusive rebate opportunities are identified by your representative and bundled together in one check.

HOW IT WORKS



CONNECT

Choose from 80+ Preferred Partner brands across 23 product categories to earn rebate points. Continue to purchase products locally.



TRACK

HomeSphere's BRI application and your local sales rep will help you efficiently track your closings by community, lot and block.



COLLECT

HomeSphere converts your rebate points to dollars and bundles your rebates together across all products and brands in a single check.

Multi-Family Estimated Annual Income Example

# Units	10	25	50	100	150	200	250	375	500	625	800
Points											
20-39	\$80	\$200	\$400	\$800	\$1,200	\$1,600	\$2,000	\$3,000	\$4,000	\$5,000	\$6,400
40-59	\$180	\$450	\$900	\$1,800	\$2,700	\$3,600	\$4,500	\$6,750	\$9,000	\$11,250	\$14,400
60-79	\$220	\$550	\$1,100	\$2,200	\$3,300	\$4,400	\$5,500	\$8,250	\$11,000	\$13,750	\$17,600
80-99	\$350	\$875	\$1,750	\$3,500	\$5,250	\$7,000	\$8,750	\$13,125	\$17,500	\$21,875	\$28,000
100-119	\$650	\$1,625	\$3,250	\$6,500	\$9,750	\$13,000	\$16,250	\$24,375	\$32,500	\$40,625	\$52,000
120-139	\$750	\$1,875	\$3,750	\$7,500	\$11,250	\$15,000	\$18,750	\$28,125	\$37,500	\$46,875	\$60,000
140-159	\$850	\$2,125	\$4,250	\$8,500	\$12,750	\$17,000	\$21,250	\$31,875	\$42,500	\$53,125	\$68,000
160-179	\$950	\$2,375	\$4,750	\$9,500	\$14,250	\$19,000	\$23,750	\$35,625	\$47,500	\$59,375	\$76,000
180-199	\$1,050	\$2,625	\$5,250	\$10,500	\$15,750	\$21,000	\$26,250	\$39,375	\$52,500	\$65,625	\$84,000
220-239	\$1,400	\$3,500	\$7,000	\$14,000	\$21,000	\$28,000	\$35,000	\$52,500	\$70,000	\$87,500	\$112,000
240-259	\$1,550	\$3,875	\$7,750	\$15,500	\$23,250	\$31,000	\$38,750	\$58,125	\$77,500	\$96,875	\$124,000

Example: If you build 150 units and have 230 points per unit, you will earn \$21,000 in annual incentives. All rates in USD.

WHAT'S IN IT FOR YOU

- ▶ Let us do the work for you. Your HomeSphere representative will identify and help you manage 100% of your rebates, and you'll collect one check.
- ▶ We'll bring top products and exclusive deals for BRI builders directly to you.
- ▶ Work with HomeSphere preferred partners to specify products specific to your multi-family projects and continue to grow your rebates.

GETTING STARTED WITH BRI

ONLINE BUILDER ENROLLMENT

To enroll in BRI, please begin the process by visiting homesphere.com/brienrollment. After you complete this step, HomeSphere will contact you to finalize your online BRI Enrollment Agreement, which includes:

▶ BRI BUILDER PROFILE

The BRI Builder Profile is used to determine the rebates you are eligible to receive and identifies additional rebate opportunities. This information serves as validation of product usage for our manufacturing partners.

▶ BRI BUILDER ENROLLMENT FORM

The BRI Builder Enrollment Form indicates the terms and conditions of your BRI enrollment as well as the name of the person or department in your organization who should receive the rebate checks from HomeSphere.

▶ W-9 IRS FORM

The W-9 IRS Form is an IRS required document and will be filed at our Lakewood, Colorado headquarters.

Upon completing your online BRI Enrollment Agreement, HomeSphere will provide a link for you to review, confirm and sign the BRI Enrollment Agreement via electronic signature. Our online signature system will guide you through this simple process.

Visit homesphere.com/brienrollment or contact your Regional Sales Manager today for more information and to start the enrollment process.

"The BRI Program has been an efficient way for us to collect rebates from multiple building product manufacturers. When all things are equal, we also know the HomeSphere Partners will provide the added value of a rebate making specifying them an easy decision."

Teresa Bateman
Director of Contracts
Next Generation Development
Wheaton, IL

