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**HOMESPHERE ADDS AMERICAN STANDARD TO BRI® PROGRAM**

*Partnership to provide savings on top quality products to homebuilders*

(**Lakewood, Colo. – Nov. 9, 2006**) HomeSphere, a technology-leveraged service provider to residential homebuilders and manufacturers, has added American Standard to its growing list of Supply Chain Partners. American Standard joins 65 other manufacturers currently using HomeSphere's Builder Resources Inc. Program (BRI®) to manage rebates for homebuilders and, in turn, grow their market share.

As the world's leading plumbing products designer and manufacturer, American Standard's participation in the program will allow builders to access cost savings on products offered throughout their supply chain.

"American Standard has a long history of manufacturing high quality products for the home," said Glenn Renner, Chief Operating Officer for HomeSphere. "Adding this top manufacturer to our proven program is a great benefit to our homebuilding members."

Designed to streamline the residential building supply chain, BRI is a unique Web-based tool serving both manufacturers and builders. Manufacturers use BRI to access over 800 builders on the program, gaining advanced understanding of their supply chain and increased exposure for their products through an efficient rebate management program. As a result, they gain inroads to new accounts and build recognition for their products and services. Builders, on the other hand, can efficiently gain product knowledge and manage their cash-producing rebates, keeping them on the cutting edge as they trim their bottom line.

Founded in 1875, American Standard is recognized around the globe for award-winning design, outstanding craftsmanship and lifetime dependability.

"This partnership provides a number of new opportunities for our customers as well as for American Standard to continue to grow and strengthen its relationship with the homebuilding industry," Renner said.

In 2007, Colorado-based HomeSphere will continue to develop supply chain services and tools to strengthen efficiencies within the homebuilding industry.

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**About HomeSphere**

Lakewood, Colorado-based HomeSphere is the leading technology-leveraged service provider to the homebuilding industry – offering tools for improving supply chain efficiencies and controlling business operations. Since the company's founding in 1999, HomeSphere has been proving time-and-time-again that builders, manufacturers and distributors derive the most benefit when they have business intelligence they can use. With a national network of experienced sales representatives and customer support teams who are attuned to the needs of builders, manufacturers and distributors, HomeSphere



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offers bottom-line returns to its clients and partners. Visit HomeSphere at [www.homesphere.com](http://www.homesphere.com) for more information.

**About American Standard**

American Standard, the world's leading plumbing products designer and manufacturer, is recognized around the globe for award-winning design, outstanding craftsmanship and lifetime dependability. Millions of people worldwide rely on the American Standard family of residential and commercial products to enhance their comfort, and ensure the health and safety of their families. We pride ourselves in offering a wide variety of products in various styles, designs and colors for the bathroom and kitchen. Visit us on the web at [www.americanstandard-us.com](http://www.americanstandard-us.com)